

# voice

NEWSLETTER  
02.2024

## Editorial

2024 is now over, and – if I am totally honest with you – I am not sorry to see its back. It has been a challenging year in general and in our sector in particular, so maybe you will agree with me.

Not everybody at FEGIME will for sure because – happily to say – we did have several success stories. Congratulations to our colleagues in Greece, Hungary, Israel, Norway, Portugal, Ukraine and UK who achieved positive results despite difficult conditions on their markets.

If I take a little longer to look back, perhaps I am being a little too harsh on 2024. Our four General Assemblies of the year were very constructive, and we were able to push forward both our long- and short-term strategies as well as launch new initiatives. One concrete result was our first pilot SPS Committee Meeting in April in Frankfurt. October saw a great FAMP (FEGIME Advance Management Programme) hosted by our Greek colleagues in Athens. And we also welcomed new international partner suppliers to FEGIME. So, all in all FEGIME has been able to emerge strengthened from the year.

And perhaps the difficulties faced in the last twelve months are not unconnected with this. FEGIME has a lot to offer. As independents we need to collaborate to prosper – amongst ourselves and with our suppliers. Together we gain from the international network and the long-term relationships we create. As the going gets tough, these become ever stronger and FEGIME'S advantages ever more apparent.

But enough of 2024. I prefer to look forward – and there is a lot to look forward to in 2025. First and foremost, it is our 35<sup>th</sup> Anniversary Year and we will be celebrating it at the 18<sup>th</sup>

FEGIME Congress in the wonderful city of Porto from 22<sup>nd</sup> to 24<sup>th</sup> May. Here at Head Office the preparations are in full swing, and I can assure you that it will be a very memorable event. I don't want to spoil any surprises at such an early stage, so I won't be revealing any details just yet. We will keep you updated, and invitations will be going out soon. I hope to see you all there.

I wish you and your families all a very Happy, Prosperous and above all Peaceful New Year!

Anna Konopasek



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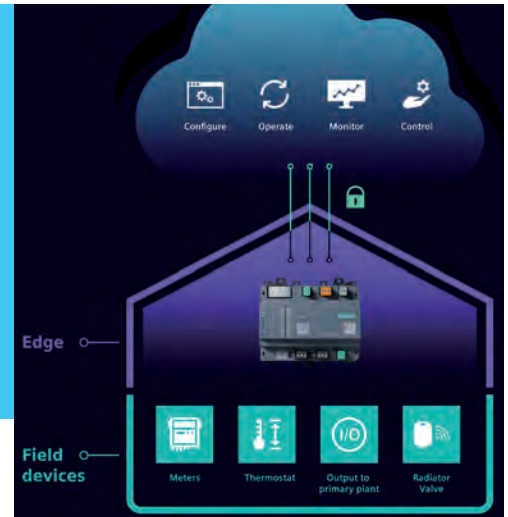
"Hi, I'm Alex, and I'm excited to introduce you to Siemens Plug and Play Automation—a game-changer for installers."



Alex Driesen,  
Global Distribution  
Manager SI-  
Buildings, Siemens



More information  
in English.



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This solution was designed with installers in mind. Forget the long hours of training and complex setups—Siemens Plug and Play Automation makes integrating building automation simple and stress-free. Its zero-engineering design allows for quick device onboarding and commissioning using DMC codes in our browser

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a mid-size office building, Siemens Plug and Play Automation adapts to your needs, helping you stay ahead in the market.

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Products

# Scalable, Flexible Connectivity

The new CoaxData series from Teledes transforms existing coaxial cables into high-speed Ethernet networks.

The new CoaxData series from Teledes delivers speeds of up to 1.7 Gbps and supports up to 64 connection points, an innovation that is key to modernising communications systems in residential buildings and homes. Through the Coaxial-To-The-Room (CTTR) concept, the CoaxData range offers a cost-effective alternative to the Fibre-To-The-Room (FTTR) model, minimising costs and avoiding

significant disruption to existing installations during deployment.

This transformation is based on the G.hn specification, a robust standard that enables seamless data transmission over existing coaxial cabling. Unlike fibre, which can be costly and disruptive to install, G.hn technology provides an accessible solution for upgrading networks, maintaining consistent, high-speed connections even in complex multi-occupancy or mixed-use environments. Its versatility allows it to adapt to different use cases, from residential properties to hospitality and healthcare facilities.

By incorporating G.hn, Teledes ensures that the CoaxData Series meets the growing demand for reliable, high-capacity communications networks. This not only supports current connectivity needs, but also prepares buildings for the next generation of smart home applications and Internet of Things (IoT).

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